

Demonstration Company Incorporated  
 DIRECT LABOR DETAIL REPORT  
 CURRENT TIMECARDS DATED 05/16/1997 TO 05/31/1997

EMPLOYEE	LCC	RATE	CURRENT PERIOD		ACCOUNTING PERIOD		FISCAL YEAR		INCEPTION TO DATE	
			HOURS	DOLLARS	HOURS	DOLLARS	HOURS	DOLLARS	HOURS	DOLLARS
A234 005 10A SA SVR DOCUMENTATION										
23001 LOUIS, F	A A00	30.65	16.00	490.40	24.00	735.60	48.00	1471.20	48.00	1471.20
12345 CLIFFORD, R	B A00	28.50	24.00	684.00	48.00	1368.00	48.00	1368.00	48.00	1368.00
19500 STOOKE, J	B A00	28.50	36.00	1026.00	76.00	2166.00	152.00	4332.00	152.00	4332.00
23456 JONES, G	C A00	24.50	0.00	0.00	0.00	0.00	64.00	1568.00	64.00	1568.00
54894 KITTS, R	D A00	21.90	24.00	525.60	72.00	1576.80	72.00	1576.80	72.00	1576.80
23003 BEECHER, E	E A00	16.73	24.00	401.52	60.00	1003.80	116.00	1940.68	116.00	1940.68
A234 005 10A TOTAL			<u>124.00</u>	<u>3127.52</u>	<u>280.00</u>	<u>6850.20</u>	<u>500.00</u>	<u>12256.68</u>	<u>500.00</u>	<u>12256.68</u>
A234 006 10A SA SVR TRAINING										
23001 LOUIS, F	A A00	30.65	16.00	490.40	24.00	735.60	40.00	1226.00	40.00	1226.00
12345 CLIFFORD, R	B A00	28.50	24.00	684.00	48.00	1368.00	48.00	1368.00	48.00	1368.00
19500 STOOKE, J	B A00	28.50	52.00	1482.00	92.00	2622.00	144.00	4104.00	144.00	4104.00
23456 JONES, G	C A00	24.50	0.00	0.00	0.00	0.00	112.00	2744.00	112.00	2744.00
54894 KITTS, R	D A00	21.90	24.00	525.60	60.00	1314.00	60.00	1314.00	60.00	1314.00
23003 BEECHER, E	E A00	16.73	48.00	803.04	88.00	1472.24	160.00	2676.80	160.00	2676.80
A234 006 10A TOTAL			<u>164.00</u>	<u>3985.04</u>	<u>312.00</u>	<u>7511.84</u>	<u>564.00</u>	<u>13432.80</u>	<u>564.00</u>	<u>13432.80</u>
GRAND TOTAL A234										
STRAIGHT TIME			288.00	7112.56	592.00	14362.04	1128.00	27547.88	13309.50	206574.37
OVER TIME ONE (1)			0.00	0.00	0.00	0.00	0.00	0.00	26.00	108.50
OVER TIME TWO (2)			0.00	0.00	0.00	0.00	0.00	0.00	15.00	247.50
SHIFT TIME ONE (1)			0.00	0.00	0.00	0.00	0.00	0.00	34.50	645.15
SHIFT ONE OVER TIME (1)			0.00	0.00	0.00	0.00	0.00	0.00	41.00	248.05
A234 GRAND TOTAL			<u>288.00</u>	<u>7112.56</u>	<u>592.00</u>	<u>14362.04</u>	<u>1128.00</u>	<u>27547.88</u>	<u>13426.00</u>	<u>207823.57</u>
H260 10A ENGINEERING DOCUMENTATION										
19500 STOOKE, J	A A00	25.37	0.00	0.00	0.00	0.00	0.00	0.00	256.00	6497.27
23001 LOUIS, F	A A00	30.65	12.00	367.80	28.00	858.20	36.00	1103.40	36.00	1103.40
99999 CHARGES, P	A A00	14.53	0.00	0.00	0.00	0.00	0.00	0.00	46.00	668.67
12345 CLIFFORD, R	B A00	28.50	0.00	0.00	0.00	0.00	16.00	456.00	16.00	456.00
23001 LOUIS, F	B A00	30.65	0.00	0.00	0.00	0.00	0.00	0.00	24.00	735.60
23004 SILVECKI, J	B A00	28.84	0.00	0.00	0.00	0.00	0.00	0.00	40.00	1153.60
23456 JONES, G	B A00	24.50	0.00	0.00	0.00	0.00	0.00	0.00	168.00	4116.00
99999 CHARGES, P	B A00	20.31	0.00	0.00	0.00	0.00	0.00	0.00	80.00	1624.80
23005 SIMPSON, J	C A00	12.00	0.00	0.00	0.00	0.00	0.00	0.00	60.00	720.00
54894 KITTS, R	D A00	16.15	0.00	0.00	0.00	0.00	0.00	0.00	40.00	646.20
23003 BEECHER, E	E A00	16.73	8.00	133.84	12.00	200.76	44.00	736.12	92.00	1539.16
23005 SIMPSON, J	I A00	9.00	88.00	792.00	168.00	1512.00	344.00	3096.00	448.00	4032.00
23008 SCOTT, W	I A00	9.00	0.00	0.00	0.00	0.00	0.00	0.00	168.00	1512.00
23108 HORWATH, M	I A00	9.00	0.00	0.00	0.00	0.00	0.00	0.00	168.00	1512.00
13100 ALBERTSON, J	J A00	7.50	0.00	0.00	0.00	0.00	0.00	0.00	10.00	75.00
23004 SILVECKI, J	K A00	6.33	0.00	0.00	0.00	0.00	0.00	0.00	88.00	557.04
23008 SCOTT, W	L A00	13.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	1560.00
H260 GRAND TOTAL			<u>108.00</u>	<u>1293.64</u>	<u>208.00</u>	<u>2570.96</u>	<u>440.00</u>	<u>5391.52</u>	<u>1860.00</u>	<u>28508.74</u>
GRAND TOTAL ALL DIRECT										
STRAIGHT TIME			684.00	14239.64	1312.00	27314.64	2614.00	53363.02	19419.50	308973.16
OVER TIME ONE (1)			0.00	0.00	0.00	0.00	0.00	0.00	26.00	108.50
OVER TIME TWO (2)			0.00	0.00	0.00	0.00	0.00	0.00	15.00	247.50
SHIFT TIME ONE (1)			0.00	0.00	0.00	0.00	0.00	0.00	34.50	645.15
SHIFT ONE OVER TIME (1)			0.00	0.00	0.00	0.00	0.00	0.00	41.00	248.05
GRAND TOTAL ALL DIRECT			<u>684.00</u>	<u>14239.64</u>	<u>1312.00</u>	<u>27314.64</u>	<u>2614.00</u>	<u>53363.02</u>	<u>19536.00</u>	<u>310222.36</u>

The DIRECT LABOR DETAIL can be subtotaled at the labor category and subtask, task or contract level. Employee pay rate, and dollars by employee may be suppressed at the users option. The report can be printed for any contract or range of contracts. The INDIRECT LABOR DETAIL is printed in the same format by General Ledger Account Number.

Demonstration Company Incorporated  
 EMPLOYEE PAYROLL DETAIL REPORT  
 CURRENT PERIOD ENDING 05/31/1997  
 EMPLOYEES WITH NO CURRENT PAY SUPPRESSED

CONTRACT OR ACCOUNT NO.	LABOR CODE	DATE	PAY TYPE	PAY RATE	05/16/1997 TO HOURS	05/31/1997 DOLLARS	05/01/1997 TO HOURS	05/31/1997 DOLLARS	YEAR TO DATE HOURS	TO DATE DOLLARS
<u>23001 FRED J LOUIS</u>										
A234 004	10A	A	A REGULAR				0.00	0.00	16.00	490.40
A234 005	10A	A	A REGULAR	30.65	16.00	490.40	16.00	490.40	16.00	490.40
A234 005	10A	A	A REGULAR				8.00	245.20	32.00	980.80
A234 006	10A	A	A REGULAR	30.65	16.00	490.40	16.00	490.40	16.00	490.40
A234 006	10A	A	A REGULAR				8.00	245.20	24.00	735.60
B267 001	10A	A	A REGULAR				0.00	0.00	12.00	367.80
B267 002	10B	A	A REGULAR	30.65	8.00	245.20	8.00	245.20	8.00	245.20
B267 002	10B	A	A REGULAR				8.00	245.20	18.00	551.70
C0001	10A	A	A REGULAR	30.65	4.00	122.60	4.00	122.60	4.00	122.60
C0001	10A	A	A REGULAR				4.00	122.60	12.00	367.80
D0001	10A	A	A REGULAR	30.65	4.00	122.60	4.00	122.60	4.00	122.60
D0001	10A	A	A REGULAR				4.00	122.60	12.00	367.80
F0001	10A	A	A REGULAR	30.65	4.00	122.60	4.00	122.60	4.00	122.60
F0001	10A	A	A REGULAR				8.00	245.20	16.00	490.40
H260	10A	A	A REGULAR	30.65	12.00	367.80	12.00	367.80	12.00	367.80
H260	10A	A	A REGULAR				16.00	490.40	24.00	735.60
M222	10A	A	A REGULAR	30.65	4.00	122.60	4.00	122.60	4.00	122.60
M222	10A	A	A REGULAR				4.00	122.60	12.00	367.80
X600001G	A	A	A REGULAR	30.65	8.00	245.20	8.00	245.20	8.00	245.20
X600001G	A	A	A REGULAR				8.00	245.20	22.00	674.30
X600010A	A	A	A REGULAR	30.65	8.00	245.20	8.00	245.20	8.00	245.20
X600010A	A	A	A REGULAR				8.00	245.20	26.00	796.90
X600010B	A	A	A REGULAR	30.65	4.00	122.60	4.00	122.60	4.00	122.60
X600010B	A	A	A REGULAR				4.00	122.60	4.00	122.60
<b>TOTAL</b>	<b>23001</b>	<b>FRED J LOUIS</b>			<b>88.00</b>	<b>2697.20</b>	<b>168.00</b>	<b>5149.20</b>	<b>318.00</b>	<b>9746.70</b>
<u>23003 ESTHER I BEECHER</u>										
A234 005	10A	E	A REGULAR	16.73	24.00	401.52	24.00	401.52	24.00	401.52
A234 005	10A	E	A REGULAR				36.00	602.28	92.00	1539.16
A234 006	10A	E	A REGULAR	16.73	48.00	803.04	48.00	803.04	48.00	803.04
A234 006	10A	E	A REGULAR				40.00	669.20	112.00	1873.76
C0001	10A	E	A REGULAR	16.73	8.00	133.84	8.00	133.84	8.00	133.84
C0001	10A	E	A REGULAR				0.00	0.00	16.00	267.68
H260	10A	E	A REGULAR	16.73	8.00	133.84	8.00	133.84	8.00	133.84
H260	10A	E	A REGULAR				4.00	66.92	36.00	602.28
X2304	E	A	A REGULAR				0.00	0.00	-8.00	-133.84
<b>TOTAL</b>	<b>23003</b>	<b>ESTHER I BEECHER</b>			<b>88.00</b>	<b>1472.24</b>	<b>168.00</b>	<b>2810.64</b>	<b>336.00</b>	<b>5621.28</b>
<u>23005 JOHN A SIMPSON</u>										
H260	10A	I	A REGULAR	9.00	88.00	792.00	88.00	792.00	88.00	792.00
H260	10A	I	A REGULAR				80.00	720.00	256.00	2304.00
<b>TOTAL</b>	<b>23005</b>	<b>JOHN A SIMPSON</b>			<b>88.00</b>	<b>792.00</b>	<b>168.00</b>	<b>1512.00</b>	<b>344.00</b>	<b>3096.00</b>
<u>54894 RICHARD A KITTS</u>										
A234 005	10A	D	A REGULAR	21.90	24.00	525.60	24.00	525.60	24.00	525.60
A234 005	10A	D	A REGULAR				48.00	1051.20	48.00	1051.20
A234 006	10A	D	A REGULAR	21.90	24.00	525.60	24.00	525.60	24.00	525.60
A234 006	10A	D	A REGULAR				36.00	788.40	36.00	788.40
C0001	10A	D	A REGULAR	21.90	16.00	350.40	16.00	350.40	16.00	350.40
C0001	10A	D	A REGULAR				0.00	0.00	56.00	398.40
D0001	10A	D	A REGULAR	21.90	24.00	525.60	24.00	525.60	24.00	525.60
D0001	10A	D	A REGULAR				0.00	0.00	72.00	1576.80
X2300	D	A	A REGULAR				0.00	0.00	48.00	1051.20
<b>TOTAL</b>	<b>54894</b>	<b>RICHARD A KITTS</b>			<b>88.00</b>	<b>1927.20</b>	<b>172.00</b>	<b>3766.80</b>	<b>348.00</b>	<b>6793.20</b>
<b>TOTAL</b>	<b>ALL EMPLOYEES</b>				<b>968.00</b>	<b>16861.68</b>	<b>1856.00</b>	<b>32376.08</b>	<b>3750.00</b>	<b>64290.06</b>

The EMPLOYEE PAYROLL DETAIL lists all time charges for each employee. The report can be printed for one employee or any range of employees. A similar report showing only current charges is used as an edit report.

DEMONSTRATION COMPANY, INC.  
 ACCOUNTS PAYABLE AGED INVOICE REPORT  
 AS OF JUNE 05,1997

PAGE NO 3

VENDOR	INVOICE	DUE DATE	CURRENT	OVER 30	OVER 60	OVER 90	OVER 120	TOTAL
12345	I00258	04/15/1997		5874.00				5874.00
12345	I00262	05/15/1997	2000.00					2000.00
12345	I00273	05/30/1997	500.00					500.00
12345	I00289	06/14/1997	146.74					146.74
12345	I00305	06/30/1997	794.00					794.00
12345	I00313	06/30/1997	765.00					765.00
<b>TOTAL</b>	<b>RANDOLPH LAWRENCE CLIFFORD</b>		<b>4205.74</b>	<b>5874.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10079.74</b>
19500	I00183	03/01/1997				-10.00		-10.00
19500	I00255	06/30/1997	683.00					683.00
19500	I00272	06/30/1997	250.00					250.00
19500	I00291	06/14/1997	512.89					512.89
19500	I00304	06/30/1997	794.00					794.00
<b>TOTAL</b>	<b>JUDITH ANN STOOKE</b>		<b>2239.89</b>	<b>0.00</b>	<b>0.00</b>	<b>-10.00</b>	<b>0.00</b>	<b>2229.89</b>
54894	I00261	04/30/1997		250.00				250.00
54894	I00266	05/31/1997	1000.00					1000.00
54894	I00270	06/30/1997	100.00					100.00
54894	I00284	05/15/1997	306.74					306.74
<b>TOTAL</b>	<b>RICHARD ANTHONY KITT'S</b>		<b>1406.74</b>	<b>250.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1656.74</b>
A0005	I00234	04/15/1997		6600.00				6600.00
A0005	I00285	06/14/1997	1500.00					1500.00
A0005	I00297	06/30/1997	6600.00					6600.00
<b>TOTAL</b>	<b>AARON RENTS</b>		<b>8100.00</b>	<b>6600.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>14700.00</b>
A9050	I00239	05/30/1997	121.43					121.43
A9050	I00290	06/14/1997	56.72					56.72
<b>TOTAL</b>	<b>AVIS CAR RENTAL</b>		<b>178.15</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>178.15</b>
C15020	I00245	06/30/1997	7528.64					7528.64
C15020	I00303	06/30/1997	6740.86					6740.86
<b>TOTAL</b>	<b>COMPU-TIME INCORPORATED</b>		<b>14269.50</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>14269.50</b>
C1520	I00222	03/15/1997			452.97			452.97
C1520	I00223	03/31/1997			268.42			268.42
C1520	I00241	04/15/1997		248.52				248.52
C1520	I00260	05/30/1997	670.00					670.00
C1520	I00287	06/14/1997	429.72					429.72
C1520	I00288	06/30/1997	315.68					315.68
<b>TOTAL</b>	<b>COMPUTER PAPER SUPPLY CO</b>		<b>1415.40</b>	<b>248.52</b>	<b>721.39</b>	<b>0.00</b>	<b>0.00</b>	<b>2385.31</b>
V0050	I00253	06/30/1997	1064.00					1064.00
<b>TOTAL</b>	<b>VEPCO</b>		<b>1064.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1064.00</b>
V0100	I00214	05/30/1997	1446.92					1446.92
<b>TOTAL</b>	<b>VIRGINIA DEPT OF TAXATION</b>		<b>1446.92</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1446.92</b>
W0100	I00247	06/30/1997	150.00					150.00
<b>TOTAL</b>	<b>WASHINGTON POST</b>		<b>150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>150.00</b>
X0020	I00257	04/14/1997		1000.00				1000.00
X0020	I00265	05/30/1997	500.00					500.00
X0020	I00277	06/30/1997	1000.00					1000.00
<b>TOTAL</b>	<b>XEROX CORPORATION</b>		<b>1500.00</b>	<b>1000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2500.00</b>
Z0300	I00246	06/30/1997	783.00					783.00
<b>TOTAL</b>	<b>ZIPPY DELIVERY SERVICE</b>		<b>783.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>783.00</b>
<b>TOTAL ALL VENDORS</b>			<b>126128.70</b>	<b>13972.52</b>	<b>721.39</b>	<b>13990.00</b>	<b>0.00</b>	<b>154812.61</b>

The AGED INVOICE REPORT can be printed at any time, and will reflect open invoices as of that date. Invoices are aged by comparing the calculated due date to the terminal date.

DEMONSTRATION COMPANY INCORPORATED  
 CASH REQUIREMENTS FOR INVOICES DUE 03/01/1997 THROUGH 05/31/1997  
 REPORT DATE - JUNE 05,1997 PAGE NO 2

INTERNAL INVOICE NO	VENDOR INVOICE NO	INVOICE DATE	DUE DATE	INVOICE AMOUNT
<u>12345 RANDOLPH LAWRENCE CLIFFORD</u>				
I00258	COMPUTER	03/15/1997	04/15/1997	5,874.00
I00262	EXP REPORT	04/14/1997	05/15/1997	2,000.00
I00273	EXP REPORT	04/30/1997	05/30/1997	<u>500.00</u>
TOTAL 12345 - RANDOLPH LAWRENCE CLIFFORD				\$8,374.00
<u>54894 RICHARD ANTHONY KITTS</u>				
I00261	EXP REPT	03/31/1997	04/30/1997	250.00
I00266	EXP REPT	04/30/1997	05/31/1997	<u>1,000.00</u>
TOTAL 54894 - RICHARD ANTHONY KITTS				\$1,250.00
<u>A0005 AARON RENTS</u>				
I00234	936206	03/15/1997	04/15/1997	<u>6,600.00</u>
TOTAL A0005 - AARON RENTS				\$6,600.00
<u>A9050 AVIS CAR RENTAL</u>				
I00239	214760237	04/30/1997	05/30/1997	<u>121.43</u>
TOTAL A9050 - AVIS CAR RENTAL				\$121.43
<u>C1520 COMPUTER PAPER SUPPLY CO</u>				
I00222	8364591-816	02/15/1997	03/15/1997	452.97
I00223	STC-57193	02/28/1997	03/31/1997	268.42
I00241	219383746	03/15/1997	04/15/1997	248.52
I00260	123456789012	04/30/1997	05/30/1997	<u>670.00</u>
TOTAL C1520 - COMPUTER PAPER SUPPLY CO				\$1,639.91
<u>V0100 VEPCO</u>				
I00214		05/01/1997	05/31/1997	<u>1,446.92</u>
TOTAL V0100 - VEPCO				\$1,446.92
<u>X0020 XEROX CORPORATION</u>				
I00257		03/15/1997	04/14/1997	1,000.00
I00265		04/30/1997	05/30/1997	<u>500.00</u>
TOTAL X0020 - XEROX CORPORATION				\$1,500.00
TOTAL CASH REQUIRED TO PAY SELECTED INVOICES				\$27,555.63

The CASH REQUIREMENTS REPORT is used to select Accounts Payable Invoices for payment based on a range of invoice due dates. Individual Invoices may be temporarily removed from the list of Invoices to be paid.

CONTRACT NO. 12345678901234567		TASK STATUS MONTHLY REPORT		PROJECT NO. A234 005 10A	
START DATE 12/01/1997		TITLE SA SVR DOCUMENTATION		FUNDING \$250,000	
END DATE 12/31/1997		PERIOD ENDING 05/31/1997		PROJECT MGR RANDOLPH CLIFFORD	
ESTIMATED COST \$233,650					
FEE % 7.00 \$16,350					

  

DIRECT LABOR	RATE	05/01/1997 TO 05/31/1997		FISCAL YEAR TO DATE COST		CUMULATIVE COSTS	
		HOURS	AMOUNTS	HOURS	AMOUNTS	HOURS	AMOUNTS
LOUIS F J	@ 30.65	24.00	\$735.60	48.00	\$1,471.20	48.00	\$1,471.20
A PROJECT DIRECTOR		24.00	\$735.60	48.00	\$1,471.20	48.00	\$1,471.20
CLIFFORD R L	@ 28.50	48.00	\$1,368.00	48.00	\$1,368.00	48.00	\$1,368.00
STOOKE J A	@ 28.50	76.00	\$2,166.00	152.00	\$4,332.00	152.00	\$4,332.00
B PROJECT MANAGER		124.00	\$3,534.00	200.00	\$5,700.00	200.00	\$5,700.00
JONES G M	@ 24.50	0.00	\$0.00	64.00	\$1,568.00	64.00	\$1,568.00
C PROGRAM MANAGER		0.00	\$0.00	64.00	\$1,568.00	64.00	\$1,568.00
KITTS R A	@ 21.90	72.00	\$1,576.80	72.00	\$1,576.80	72.00	\$1,576.80
D SR ANALYST		72.00	\$1,576.80	72.00	\$1,576.80	72.00	\$1,576.80
BEECHER E I	@ 16.73	60.00	\$1,003.80	116.00	\$1,940.68	116.00	\$1,940.68
E ANALYST		60.00	\$1,003.80	116.00	\$1,940.68	116.00	\$1,940.68
TOTAL DIRECT LABOR		280.00	\$6,850.20	500.00	\$12,256.68	500.00	\$12,256.68
FRINGE	@ 27.500%		\$1,883.81		\$3,370.59		\$3,370.59
OVERHEAD	@ 103.000%		\$8,996.03		\$16,096.09		\$16,096.09
<u>OTHER DIRECT COSTS</u>							
EXTENDED TRAVEL			\$4,380.76		\$8,783.23		\$9,425.62
CONSULTANTS			\$3,306.74		\$6,534.63		\$6,862.52
SUBCONTRACTORS			\$794.00		\$894.00		\$894.00
COMPUTER SUPPLIES			\$145.41		\$796.40		\$947.39
MISCELLANEOUS			\$2,350.00		\$5,200.00		\$8,050.00
REPRO/GRAPHICS			\$1,587.29		\$2,634.43		\$3,881.57
OTHER ODC'S			\$241.00		\$741.00		\$741.00
TOTAL OTHER DIRECT COSTS			\$12,805.20		\$25,583.69		\$30,802.10
SUB-TOTAL			\$30,535.24		\$57,307.05		\$62,525.46
G & A	@ 26.000%		\$7,939.16		\$14,899.83		\$16,308.80
TOTAL COSTS			\$38,474.40		\$72,206.88		\$78,834.26
FEE	@ 7.000%		\$2,693.21		\$5,054.48		\$5,518.40
SALES			\$41,167.61		\$77,261.36		\$84,352.66

  

<u>BACKLOG STATUS</u>	<u>DOLLARS</u>
FUNDING AMOUNT	250,000.00
SALES RECOGNIZED	84,352.66
PURCHASE COMM	0.00
RESERVE	0.00
BACKLOG	165,647.34
75% EST COST	175,237.50
85% FEE LIMIT	13,897.50
MONTHS AT CURRENT LEVEL	4.00

The TASK STATUS MONTHLY REPORT can be printed at any time during the month and will reflect all labor which has been entered and all Other Direct Costs which have been posted. Employee names can be printed at the users option. Fringe, O/H, G&A and Fee are calculated on the Fiscal Year to Date amounts to account for rate changes.

CONTRACT NO.	12345678901234567	TASK	PROJECT NO.	A234	SUMMARY
START DATE	01/01/1997	STATUS	TITLE	SA	SURFACE VEHICLE
END DATE	12/31/1997	MONTHLY	FUNDING		\$1,752,000
ESTIMATED COST	\$1,605,500	REPORT	PERIOD ENDING		05/31/1997
FEE %	7.00		PROJECT MGR	R.L.	CLIFFORD

  

	RATE	05/01/1997 TO 05/31/1997	FISCAL YEAR TO DATE COST	CUMULATIVE COSTS
DIRECT LABOR		HOURS AMOUNTS	HOURS AMOUNTS	HOURS AMOUNTS
A PROJECT DIRECTOR		48.00 \$1,471.20	104.00 \$3,187.60	3,734.00 \$58,822.52
B PROJECT MANAGER		264.00 \$7,524.00	440.00 \$12,540.00	2,837.50 \$47,585.16
C PROGRAM MANAGER		0.00 \$0.00	176.00 \$4,312.00	1,309.50 \$29,263.69
D SR ANALYST		132.00 \$2,890.80	132.00 \$2,890.80	576.00 \$10,699.71
E ANALYST		148.00 \$2,476.04	276.00 \$4,617.48	1,157.00 \$17,319.98
F SR SCIENTIST		0.00 \$0.00	0.00 \$0.00	22.00 \$220.00
G SCIENTIST		0.00 \$0.00	0.00 \$0.00	50.00 \$480.00
H SR PROGRAMMER		0.00 \$0.00	0.00 \$0.00	11.00 \$110.00
I PROGRAMMER		0.00 \$0.00	0.00 \$0.00	2,473.00 \$28,620.44
J TECH WRITER		0.00 \$0.00	0.00 \$0.00	158.50 \$1,549.36
K WORD PROCESSING		0.00 \$0.00	0.00 \$0.00	867.50 \$10,080.11
L CLERICAL SUPPORT		0.00 \$0.00	0.00 \$0.00	12.00 \$120.00
M GRAPHICS		0.00 \$0.00	0.00 \$0.00	13.00 \$130.00
N STAFF		0.00 \$0.00	0.00 \$0.00	14.00 \$140.00
O SUPPORT		0.00 \$0.00	0.00 \$0.00	55.00 \$590.00
OTHER LABOR		0.00 \$0.00	0.00 \$0.00	136.00 \$2,092.60
<b>TOTAL DIRECT LABOR</b>		<b>592.00 \$14,362.04</b>	<b>1,128.00 \$27,547.88</b>	<b>13,426.00 \$207,823.57</b>
FRINGE	@ 27.500%	\$3,949.57	\$7,575.67	\$59,855.62
OVERHEAD	@ 103.000%	\$18,860.95	\$36,177.25	\$280,360.67
<b>OTHER DIRECT COSTS</b>				
EXTENDED TRAVEL		\$7,019.53	\$14,525.08	\$33,297.17
CONSULTANTS		\$6,306.74	\$12,984.63	\$115,879.30
SUBCONTRACTORS		\$794.00	\$2,294.00	\$95,134.00
COMPUTER SUPPLIES		\$519.72	\$1,872.69	\$9,512.90
MATERIALS		\$0.00	\$500.00	\$2,586.67
MISCELLANEOUS		\$3,350.00	\$7,300.00	\$20,535.00
COMPUTER SERVICES		\$0.00	\$700.00	\$42,722.53
REPRO/GRAPHICS		\$3,433.01	\$5,767.53	\$19,861.69
UNUSED		\$0.00	\$0.00	\$938.00
UNUSED		\$0.00	\$0.00	\$139.00
UNUSED		\$0.00	\$0.00	\$240.00
OTHER ODC'S		\$1,163.32	\$2,563.32	\$4,904.32
<b>TOTAL OTHER DIRECT COSTS</b>		<b>\$22,586.32</b>	<b>\$48,507.25</b>	<b>\$345,750.58</b>
<b>SUB-TOTAL</b>		<b>\$59,758.88</b>	<b>\$119,808.05</b>	<b>\$893,790.44</b>
G & A	@ 26.000%	\$15,537.30	\$31,150.09	\$240,125.35
<b>TOTAL COSTS</b>		<b>\$75,296.18</b>	<b>\$150,958.14</b>	<b>\$1,133,915.79</b>
FEE	@ 7.000%	\$5,295.49	\$11,045.84	\$109,112.76
<b>SALES</b>		<b>\$80,591.67</b>	<b>\$162,003.98</b>	<b>\$1,243,028.55</b>

CONTRACT NO.	12345678901234567	CONTRACT STATUS REPORT	PROJECT NO.	A234 005 10A
START DATE	01/01/1993	BUDGET VS ACTUAL	TITLE	SA SVR DOCUMENTATION
END DATE	12/31/1997	COST TYPE CONTRACT	ESTIMATED COST	\$233,650
PERIOD ENDED	05/31/1997		FIXED FEE	7.00% \$16,350
PROJECT MGR	RANDOLPH CLIFFORD		FUNDING LIMIT	\$250,000

  

	05/01/1997 - 05/31/1997	CUMULATIVE	BUDGET LIMIT	BUDGETED VS
DIRECT LABOR	HOURS	HOURS	HOURS	ACTUAL
A PROJECT DIRECTOR	24.00	48.00	140.00	92.00
B PROJECT MANAGER	124.00	200.00	440.00	240.00
C PROGRAM MANAGER	0.00	64.00	370.00	306.00
D SR ANALYST	72.00	72.00	0.00	-72.00
E ANALYST	60.00	116.00	325.00	209.00
<b>TOTAL DIRECT LABOR HOURS</b>	<b>280.00</b>	<b>500.00</b>	<b>1,275.00</b>	<b>775.00</b>
<b>TOTAL LOADED LABOR DOLLARS</b>	<b>\$22,339.85</b>	<b>\$39,971.44</b>	<b>\$102,000.00</b>	<b>\$62,028.56</b>
<b>OTHER DIRECT COSTS</b>				
EXTENDED TRAVEL	\$5,519.76	\$11,882.71	\$37,000.00	\$25,117.29
CONSULTANTS	\$4,166.49	\$8,650.05	\$26,000.00	\$17,349.95
SUBCONTRACTORS	\$1,000.44	\$1,126.44	\$700.00	-\$426.44
COMPUTER SUPPLIES	\$183.22	\$1,195.22	\$5,800.00	\$4,604.78
MISCELLANEOUS	\$2,961.00	\$10,171.50	\$41,700.00	\$31,528.50
REPRO/GRAPHICS	\$1,999.99	\$4,903.25	\$16,800.00	\$11,896.75
OTHER ODC'S	\$303.66	\$933.66	\$3,650.00	\$2,716.34
<b>TOTAL LOADED OTHER DIRECT COSTS</b>	<b>\$16,134.56</b>	<b>\$38,862.83</b>	<b>\$131,650.00</b>	<b>\$92,787.17</b>
<b>TOTAL LOADED COSTS</b>	<b>\$38,474.41</b>	<b>\$78,834.27</b>	<b>\$233,650.00</b>	<b>\$154,815.73</b>

The BUDGET VS ACTUAL REPORT has the same format for both Cost Type and Time and Material contracts and compares the following:

Budgeted direct labor hours to actual hours charged (from the Payroll Module). Using hours only maintains the confidentiality of pay rates. Budgeted LOADED direct labor dollars to actual labor dollars charged which are LOADED by the system. The Fringe Benefits, Overhead and G&A are added to the cost on a Fiscal Year to Date basis to reflect rate changes. Budgeted LOADED Other Direct Costs to actual ODC's which are LOADED by the system.

PUBLIC VOUCHER FOR PURCHASES AND  
SERVICES OTHER THAN PERSONAL

A234 005 10A  
VOUCHER NO 18

CONTINUATION SHEET

SA SVR DOCUMENTATION  
GOVERNMENT CONTRACT NO 12345678901234567

ESTIMATES  
COST \$233,650.00 BILLING PERIOD 05/01/1997 TO 05/31/1997  
FEE 7.00% \$16,350.00  
CONTRACT TOTAL \$250,000.00

ANALYSIS OF TOTAL CLAIMED CURRENT AND CUMULATIVE

	AMOUNT FOR CURRENT PERIOD BILLED		CUMULATIVE AMOUNT BILLED TO DATE	
<u>DIRECT LABOR</u>	<u>HOURS</u>	<u>AMOUNTS</u>	<u>HOURS</u>	<u>AMOUNTS</u>
A PROJECT DIRECTOR	24.00	\$735.60	48.00	\$1,471.20
B PROJECT MANAGER	124.00	\$3,534.00	200.00	\$5,700.00
C PROGRAM MANAGER	0.00	\$0.00	64.00	\$1,568.00
D SR ANALYST	72.00	\$1,576.80	72.00	\$1,576.80
E ANALYST	60.00	\$1,003.80	116.00	\$1,940.68
TOTAL DIRECT LABOR	280.00	\$6,850.20	500.00	\$12,256.68
FRINGE @ 27.500%		\$1,883.81		\$3,370.59
OVERHEAD @ 103.000%		\$8,996.03		\$16,096.09
<u>OTHER DIRECT COSTS</u>				
EXTENDED TRAVEL		\$4,380.76		\$9,425.62
CONSULTANTS		\$3,306.74		\$6,862.52
SUBCONTRACTORS		\$794.00		\$894.00
COMPUTER SUPPLIES		\$145.41		\$947.39
MISCELLANEOUS		\$2,350.00		\$8,050.00
REPRO/GRAPHICS		\$1,587.29		\$3,881.57
OTHER ODC'S		\$241.00		\$741.00
TOTAL OTHER DIRECT COSTS		\$12,805.20		\$30,802.10
SUB-TOTAL		\$30,535.24		\$62,525.46
G & A @ 26.000%		\$7,939.16		\$16,308.80
TOTAL COSTS		\$38,474.40		\$78,834.26
FEE @ 7.000%		\$2,693.21		\$5,518.40
DUE THIS INVOICE		<u>\$41,167.61</u>		<u>\$84,352.66</u>

This CONTINUATION SHEET to a Public Voucher (for a cost contract) can also be printed with the employee names. Fee withholding is calculated automatically. Along with the SCHEDULE OF OTHER DIRECT COSTS (next page) makes the billing function a breeze.



DEMONSTRATION COMPANY, INC.  
 SUPPORTING SCHEDULE OF OTHER DIRECT COSTS  
 FOR THE PERIOD 05/01/1997 TO 05/31/1997  
 GOVERNMENT CONTRACT NO. 12345678901234567  
 COMPANY CONTRACT NO. A234 005 10A

<u>EMPLOYEE/VENDOR</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>
RANDOLPH LAWRENCE CLIFFORD	TRAVEL TO PHILLY 05/10	146.74
RANDOLPH LAWRENCE CLIFFORD	5/17 - 5/20 PHILLY	794.00
JUNE L SILVECKI	TRAVEL EXPENSES	458.13
RICHARD ANTHONY KITTS	05/17 - 05/20 PHILLY	794.00
AMERICAN EXPRESS	LOUIS - CLIFFORD - STOKES	2,131.17
AVIS CAR RENTAL	CAR RENTAL	56.72
<u>SUBTOTAL</u>	EXTENDED TRAVEL	<u>\$4,380.76</u>
RICHARD ANTHONY KITTS	DANIEL LAVERNE	306.74
DANIEL LAVERNE	30 HOURS	3,000.00
<u>SUBTOTAL</u>	CONSULTANTS	<u>\$3,306.74</u>
JUDITH ANN STOOKE	TRAINING - R. CLIFFORD	794.00
<u>SUBTOTAL</u>	SUBCONTRACTORS	<u>\$794.00</u>
COMPUTER PAPER SUPPLY CO	COMPUTER SUPPLIES	145.41
<u>SUBTOTAL</u>	COMPUTER SUPPLIES	<u>\$145.41</u>
AARON RENTS	FURNITURE RENTAL	500.00
AARON RENTS	FURNITURE RENTAL	1,850.00
<u>SUBTOTAL</u>	MISCELLANEOUS	<u>\$2,350.00</u>
ADCOM GRAPHICS SUPPLY	GRAPHIC SUPPLIES	564.78
BARA PHOTOGRAPHIC INC	GRAPHICS FOR VIDEO	722.51
XEROX CORPORATION	COPIES	300.00
<u>SUBTOTAL</u>	REPRO/GRAPHICS	<u>\$1,587.29</u>
XEROX CORPORATION	SUPPLIES	241.00
<u>SUBTOTAL</u>	OTHER ODC'S	<u>\$241.00</u>
<u>TOTAL</u>	<u>A234 005 10A</u>	<u>\$12,805.20</u>

The SUPPORTING SCHEDULE OF OTHER DIRECT COSTS can be printed for any range of dates within the fiscal year. The source of the report is the General Ledger Transactions and it allways agrees with the Trial Balance and General Ledger. The report can also be printed in a format showing the Account Number, Vendor Number and Invoice Number.

ACCOUNT	EMPLOYEE / VENDOR	LCC / DESCRIPTION	DATE	HOURS	DOLLARS	
23001	FRED J LOUIS	A PROJECT DIRECTOR	05/15/1997	8.00	245.20	
23001	FRED J LOUIS	A PROJECT DIRECTOR	05/31/1997	16.00	490.40	735.60
12345	RANDOLPH LAWRENCE CLIFFORD	B PROJECT MANAGER	05/15/1997	24.00	684.00	
12345	RANDOLPH LAWRENCE CLIFFORD	B PROJECT MANAGER	05/31/1997	24.00	684.00	1,368.00
19500	JUDITH ANN STOOKE	B PROJECT MANAGER	05/15/1997	40.00	1,140.00	
19500	JUDITH ANN STOOKE	B PROJECT MANAGER	05/31/1997	36.00	1,026.00	2,166.00
54894	RICHARD ANTHONY KITTS	D SR ANALYST	05/15/1997	48.00	1,051.20	
54894	RICHARD ANTHONY KITTS	D SR ANALYST	05/31/1997	24.00	525.60	1,576.80
23003	ESTHER I BEECHER	E ANALYST	05/15/1997	36.00	602.28	
23003	ESTHER I BEECHER	E ANALYST	05/31/1997	24.00	401.52	1,003.80
TOTAL LABOR				280.00		\$ 6,850.20
510010A	TRAVEL					
12345	RANDOLPH LAWRENCE CLIFFORD	TRAVEL TO PHILLY 05/10	05/15/1997	I00289	146.74	
12345	RANDOLPH LAWRENCE CLIFFORD	5/17 - 5/20 PHILLY	05/31/1997	I00305	794.00	
23004	JUNE L SILVECKI	TRAVEL EXPENSES	05/15/1997	I00294	458.13	
54894	RICHARD ANTHONY KITTS	05/17 - 05/20 PHILLY	05/31/1997	I00306	794.00	
A0180	AMERICAN EXPRESS	LOUIS - CLIFFORD - STOKES	05/15/1997	I00301	2,131.17	
A9050	AVIS CAR RENTAL	CAR RENTAL	05/15/1997	I00290	56.72	
510010A	TRAVEL	ACCOUNT TOTAL				\$ 4,380.76
511010A	CONSULTANTS					
54894	RICHARD ANTHONY KITTS	DANIEL LAVERNE	05/15/1997	I00284	306.74	
C0001	DANIEL LAVERNE	30 HOURS	05/15/1997	I00302	3,000.00	
511010A	CONSULTANTS	ACCOUNT TOTAL				\$ 3,306.74
512010A	SUBCONTRACTORS					
19500	JUDITH ANN STOOKE	TRAINING - R. CLIFFORD	05/31/1997	I00304	794.00	
512010A	SUBCONTRACTORS	ACCOUNT TOTAL				\$ 794.00
513010A	COMPUTER SUPPLIES					
C1520	COMPUTER PAPER SUPPLY CO	COMPUTER SUPPLIES	05/15/1997	I00287	145.41	
513010A	COMPUTER SUPPLIES	ACCOUNT TOTAL				\$ 145.41
515010A	OTHER DIRECT EXPENSES					
A0005	AARON RENTS	FURNITURE RENTAL	05/15/1997	I00285	500.00	
A0005	AARON RENTS	FURNITURE RENTAL	05/31/1997	I00297	1,850.00	
515010A	OTHER DIRECT EXPENSES	ACCOUNT TOTAL				\$ 2,350.00
517010A	REPRO/GRAPHICS					
A0150	ADCOM GRAPHICS SUPPLY	GRAPHIC SUPPLIES	05/15/1997	I00286	564.78	
B0060	BARA PHOTOGRAPHIC INC	GRAPHICS FOR VIDEO	05/31/1997	I00300	722.51	
X0020	XEROX CORPORATION	COPIES	05/31/1997	I00257	300.00	
517010A	REPRO/GRAPHICS	ACCOUNT TOTAL				\$ 1,587.29
521010A	OTHER ODC'S					
X0020	XEROX CORPORATION	SUPPLIES	05/31/1997	I00257	241.00	
521010A	OTHER ODC'S	ACCOUNT TOTAL				\$ 241.00
CONTRACT TOTAL						\$ 19,655.40

The DIRECT COST REPORT can be printed for any range of dates within the fiscal year. It is an invaluable tool when submitted to project managers to show the detail of the charges to the contracts.

PUBLIC VOUCHER FOR PURCHASES AND  
SERVICES OTHER THAN PERSONAL

H260 10A  
VOUCHER NO 10

CONTINUATION SHEET

NRCC - US NAVAL BASE - BLDG 600 - PHILADELPHIA, PA

GOVERNMENT CONTRACT NO NAIR-88-C-9876

BILLING PERIOD 05/01/1997 TO 05/31/1997

FUNDED VALUE \$300,000.00

ANALYSIS OF TOTAL CLAIMED CURRENT AND CUMULATIVE

<u>LABOR CATEGORY</u>	<u>RATE</u>	<u>AMOUNT FOR CURRENT PERIOD BILLED</u>		<u>CUMULATIVE AMOUNT BILLED TO DATE</u>	
		<u>HOURS</u>	<u>AMOUNTS</u>	<u>HOURS</u>	<u>AMOUNTS</u>
A PROJECT DIRECTOR	83.96	28.00	\$2,350.88	338.00	\$26,027.60
B SENIOR ENGINEER	82.33	0.00	\$0.00	328.00	\$27,004.24
C ENGINEER	42.27	0.00	\$0.00	60.00	\$2,536.20
D ANALYST	57.15	0.00	\$0.00	40.00	\$2,286.00
E SR PROGRAMMER	59.09	12.00	\$709.08	92.00	\$4,727.20
I WORD PROCESSOR	31.70	168.00	\$5,325.60	784.00	\$39,054.40
J GRAPHIC ARTIST	31.83	0.00	\$0.00	10.00	\$636.60
K CLERICAL SUPPORT	25.64	0.00	\$0.00	88.00	\$2,256.32
L TECH WRITER	46.00	0.00	\$0.00	120.00	\$5,520.00
TOTAL DIRECT LABOR		208.00	\$8,385.56	1,860.00	\$110,048.56
<u>OTHER DIRECT COSTS</u>					
EXTENDED TRAVEL			\$2,635.00		\$10,222.21
CONSULTANTS			\$0.00		\$3,500.00
SUBCONTRACTORS			\$512.89		\$2,471.05
COMPUTER SUPPLIES			\$315.68		\$1,389.36
MATERIALS			\$0.00		\$200.00
COMPUTER SERVICES			\$0.00		\$368.70
REPRO/GRAPHICS			\$1,465.65		\$3,675.19
OTHER ODC'S			\$0.00		\$351.88
TOTAL OTHER DIRECT COSTS			\$4,929.22		\$22,178.39
G & A ON ODC	@ 26.000%		\$1,281.60		\$5,572.24
TOTAL BILLING			\$14,596.38		\$137,799.19

This is a CONTINUATION SHEET to a PUBLIC VOUCHER for a Time & material contract. The SCHEDULE OF OTHER DIRECT COSTS may be used to support the ODC's as shown previously.

CONTRACT NO. NAIR-88-C-9876		T & M			PROJECT NO. H260 10A			
START DATE 01/15/1997		PROFIT ANALYSIS			TITLE ENGINEERING DOCUMENTATION			
END DATE 01/14/1996		REPORT			FUNDING \$300,000			
ESTIMATED COST \$272,730					PERIOD ENDING 05/31/1997			
FEE % 10.00 \$27,270					PROJECT MGR JOHN JONES			
		05/01/1997 - 05/31/1997			CUMULATIVE			
DIRECT LABOR	HOURS	COSTS	BILLINGS	PERCENT	HOURS	COSTS	BILLINGS	PERCENT
A PROJECT DIRECTOR	28.00	\$2,798.76	\$2,350.88	-16.00%	338.00	\$27,665.32	\$26,027.60	-5.92%
B SENIOR ENGINEER	0.00	\$0.00	\$0.00	0.00%	328.00	\$27,112.57	\$27,004.24	-0.40%
C ENGINEER	0.00	\$0.00	\$0.00	0.00%	60.00	\$2,418.13	\$2,536.20	4.88%
D ANALYST	0.00	\$0.00	\$0.00	0.00%	40.00	\$2,170.27	\$2,286.00	5.33%
E SR PROGRAMMER	12.00	\$654.72	\$709.08	8.30%	92.00	\$5,097.67	\$4,727.20	-7.27%
I WORD PROCESSOR	168.00	\$4,930.93	\$5,325.60	8.00%	784.00	\$23,396.39	\$39,054.40	66.92%
J GRAPHIC ARTIST	0.00	\$0.00	\$0.00	0.00%	10.00	\$251.89	\$636.60	152.73%
K CLERICAL SUPPORT	0.00	\$0.00	\$0.00	0.00%	88.00	\$1,870.83	\$2,256.32	20.61%
L TECH WRITER	0.00	\$0.00	\$0.00	0.00%	120.00	\$5,239.28	\$5,520.00	5.36%
<b>TOTAL LOADED DIRECT LBR</b>	<b>208.00</b>	<b>\$8,384.41</b>	<b>\$8,385.56</b>	<b>0.01%</b>	<b>1860.00</b>	<b>\$95,222.35</b>	<b>\$110,048.56</b>	<b>15.57%</b>
<b>OTHER DIRECT COSTS</b>								
EXTENDED TRAVEL		\$3,320.10	\$3,320.10	0.00%		\$12,927.82	\$12,927.82	0.00%
CONSULTANTS		\$0.00	\$0.00	0.00%		\$4,377.50	\$4,377.50	0.00%
SUBCONTRACTORS		\$646.24	\$646.24	0.00%		\$2,867.58	\$2,867.58	0.00%
COMPUTER SUPPLIES		\$397.76	\$397.76	0.00%		\$1,758.65	\$1,758.65	0.00%
MATERIALS		\$0.00	\$0.00	0.00%		\$254.00	\$254.00	0.00%
COMPUTER SERVICES		\$0.00	\$0.00	0.00%		\$468.25	\$468.25	0.00%
REPRO/GRAPHICS		\$1,846.72	\$1,846.72	0.00%		\$4,649.94	\$4,649.94	0.00%
OTHER ODC'S		\$0.00	\$0.00	0.00%		\$446.89	\$446.89	0.00%
<b>TOTAL LOADED OTHER DIRECT COSTS</b>		<b>\$6,210.82</b>	<b>\$6,210.82</b>	<b>0.00%</b>		<b>\$27,750.63</b>	<b>\$27,750.63</b>	<b>0.00%</b>
<b>TOTAL LOADED COSTS</b>		<b>\$14,595.23</b>	<b>\$14,596.38</b>	<b>0.00%</b>		<b>\$122,972.98</b>	<b>\$137,799.19</b>	<b>12.06%</b>

The T&M PROFIT ANALYSIS compares burdened labor costs (direct labor loaded with fringe, overhead, and G&A) to billings and calculates the profit percentage by labor category. This report is helpful in determining the proper labor mix for a category.

DEMONSTRATION COMPANY INC.  
 AGING OF OPEN ACCOUNTS RECEIVABLE  
 AS OF 05/31/1997  
 POSTED AND UNPOSTED TRANSACTIONS

PAGE NO 1

CONTRACT NO.	INVOICE NO	DATE	CURRENT	OVER 30	OVER 60	OVER 90	OVER 120	TOTAL
A234 002 10A	026	01/30/1997					922.69	922.69
A234 002 10A	027	02/28/1997				1330.72		1330.72
<u>SA SURFACE VEHICLE RETROFIT S-BAND</u>			<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1330.72</u>	<u>922.69</u>	<u>2253.41</u>
A234 004 10A	015	04/01/1997			5566.05			5566.05
A234 004 10A	016	05/01/1997		16647.24				16647.24
<u>SA SURFACE VEHICLE RETROFIT S-BAND</u>			<u>0.00</u>	<u>16647.24</u>	<u>5566.05</u>	<u>0.00</u>	<u>0.00</u>	<u>22213.29</u>
A234 005 10A	006	04/01/1997			22453.51			22453.51
A234 005 10A	007	05/01/1997		36093.75				36093.75
<u>SA SVR DOCUMENTATION</u>			<u>0.00</u>	<u>36093.75</u>	<u>22453.51</u>	<u>0.00</u>	<u>0.00</u>	<u>58547.26</u>
A234 006 10A	001	04/01/1997			1062.88			1062.88
A234 006 10A	002	05/01/1997		28671.32				28671.32
<u>SA SVR TRAINING</u>			<u>0.00</u>	<u>28671.32</u>	<u>1062.88</u>	<u>0.00</u>	<u>0.00</u>	<u>29734.20</u>
B267 001 10A	015	04/01/1997			3243.06			3243.06
B267 001 10A	016	05/01/1997		2129.91				2129.91
<u>HELICOPTER MAINTENANCE PLANNING</u>			<u>0.00</u>	<u>2129.91</u>	<u>3243.06</u>	<u>0.00</u>	<u>0.00</u>	<u>5372.97</u>
B267 002 10B	006	04/01/1997			9154.64			9154.64
B267 002 10B	007	05/01/1997		10265.75				10265.75
<u>HELICOPTER MAINTENACE SCHEDULE TRAINING</u>			<u>0.00</u>	<u>10265.75</u>	<u>9154.64</u>	<u>0.00</u>	<u>0.00</u>	<u>19420.39</u>
H260 10A	004	05/01/1997		14627.48				14627.48
<u>ENGINEERING DOCUMENTATION</u>			<u>0.00</u>	<u>14627.48</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>14627.48</u>
M222 10A	002	05/01/1997		6219.28				6219.28
<u>ENGINEERING DOCUMENTATION</u>			<u>0.00</u>	<u>6219.28</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>6219.28</u>
<u>ACCOUNTS RECEIVABLE TOTAL</u>			<u>0.00</u>	<u>114654.73</u>	<u>41480.14</u>	<u>1330.72</u>	<u>922.69</u>	<u>158388.28</u>

The ACCOUNTS RECEIVABLE AGING can also be printed in a detail format showing all billings and receipts for each contract. The source of these reports is a sort of the General Ledger Transactions and they will always agree with the Trial Balance and General Ledger.

DEMONSTRATION COMPANY INCORPORATED  
BALANCE SHEET  
FOR PERIOD ENDED MAY 31, 1997

ASSETS

CURRENT ASSETS

CASH	\$	30,034.74
ACCOUNTS RECEIVABLE BILLED		158,388.28
ACCOUNTS RECEIVABLE UNBILLED		175,609.75
SALARY ADVANCES		-500.00
EMPLOYEE TRAVEL ADVANCES		1,200.00
PREPAID INTEREST		2,538.94
PREPAID INSURANCE		2,271.43
PREPAID OTHER		<u>1,525.00</u>
 TOTAL CURRENT ASSETS	 \$	 371,068.14

FIXED ASSETS

EQUIPMENT	\$	118,982.65
LESS DEPRECIATION TO DATE		<u>-71,369.00</u>
 TOTAL FIXED ASSETS	 \$	 47,613.65
DEPOSITS		<u>2,000.00</u>
 TOTAL ASSETS	 \$	 <u><u>420,681.79</u></u>

LIABILITIES

CURRENT LIABILITIES

ACCOUNTS PAYABLE - TRADE	\$	154,431.34
ACCRUED EXPENSES		15,800.00
ACCURED PAYROLL		15,751.10
NOTES PAYABLE - SHORT TERM		17,250.00
PAYROLL TAXES PAYABLE		8,221.05
FRINGE BENEFITS PAYABLE		<u>30,260.11</u>
 TOTAL CURRENT LIABILITIES	 \$	 241,713.60
NOTE PAYABLE - LONG TERM		<u>54,368.00</u>
 TOTAL LIABILITIES	 \$	 296,081.60

STOCKHOLDERS EQUITY

CONTRIBUTED CAPITAL - CAPITAL STOCK	\$	25,000.00
RETAINED EARNINGS		
BALANCE BEGINNING OF YEAR	\$	84,947.24
CURRENT INCOME		<u>14,652.95</u>
 TOTAL RETAINED EARNINGS	 \$	 <u>99,600.19</u>
 TOTAL STOCKHOLDERS EQUITY	 \$	 <u>124,600.19</u>
 TOTAL LIABILITIES AND EQUITY	 \$	 <u><u>420,681.79</u></u>

All Financial Statements can be customized by the user.

CONSOLIDATED INCOME STATEMENT  
FOR PERIOD ENDED 05/31/1997

ALL DIVISIONS & ALL POOLS

	YEAR TO DATE	04/01/1997 TO 04/30/1997	05/01/1997 TO 05/31/1997
CONTRACT INCOME	\$ 318,681.84	\$ 143,859.14	\$ 174,822.70
DIRECT EXPENSES			
DIRECT LABOR	\$ 52,907.02	\$ 25,592.38	\$ 27,314.64
TRAVEL	26,742.28	13,817.96	12,924.32
LOCAL MILEAGE	54.78	0.00	54.78
AIRFARE	247.84	0.00	247.84
CONSULTANTS	25,824.63	13,027.89	12,796.74
SUBCONTRACTORS	3,296.43	1,989.54	1,306.89
COMPUTER SUPPLIES	2,456.79	1,621.39	835.40
COMPUTER EQUIPMENT	25,848.98	500.00	25,348.98
OTHER DIRECT EXPENSES	7,300.00	3,950.00	3,350.00
COMPUTER SERVICES	5,675.80	2,366.05	3,309.75
REPRO/GRAPHICS	7,523.16	2,624.50	4,898.66
OTHER ODC'S	2,563.32	1,400.00	1,163.32
FRINGE BENEFITS APPLIED	14,549.44	7,037.90	7,511.54
OVERHEAD APPLIED	65,455.15	33,363.00	32,092.15
G&A APPLIED	62,515.86	27,895.57	34,620.29
TOTAL CONTRACT COSTS	\$ 302,961.48	\$ 135,186.18	\$ 167,775.30
CONTRACT INCOME AT PROV.	\$ 15,720.36	\$ 8,672.96	\$ 7,047.40
(OVER)/UNDER APPLIED BURDEN	1,448.68	3,046.31	-1,978.90
NET INCOME (LOSS)	\$ 14,652.95	\$ 5,626.65	\$ 9,026.30

The INCOME STATEMENT can be printed for any five periods in the current or previous fiscal year. The current year can be printed with budget, variance and ratio columns.

DEMONSTRATION COMPANY INCORPORATED  
 DIVISIONAL OVERHEAD STATEMENT  
 BY DIVISION AND POOL  
 FOR PERIOD ENDED 05/31/1997

	TOTAL	ON-SITE	OFF-SITE
INDIRECT LABOR	\$ 4,485.06	\$ 4,239.86	\$ 245.20
FRINGE APPLIED TO INDIRECT LABOR	1,134.29	1,072.28	62.01
AUTO LEASING	1,069.50	1,069.50	0.00
CONSULTANTS	4,000.00	4,000.00	0.00
DATA PROCESSING	12,986.76	12,828.49	158.27
DELIVERY EXPENSE	515.00	515.00	0.00
DEPRECIATION EXPENSE	3,300.00	3,300.00	0.00
EQUIPMENT RENTAL	7,400.00	7,400.00	0.00
PRINTING AND REPRODUCTION	12,177.62	12,177.62	0.00
RENT EXPENSE	14,200.00	14,000.00	200.00
REPAIRS AND MAINTENANCE	244.63	122.31	122.32
TELEPHONE AND TELEGRAPH	1,457.79	1,386.09	71.70
TRAVEL	121.43	121.43	0.00
UTILITIES	<u>1,935.53</u>	<u>1,935.53</u>	<u>0.00</u>
TOTAL INDIRECT EXPENSES	\$ 65,027.61	\$ 64,168.11	\$ 859.50
OVERHEAD APPLIED TO DIRECT	<u>-66,053.99</u>	<u>-63,498.43</u>	<u>-2,555.56</u>
<OVER> / UNDER APPLIED	\$ <u><u>-1,026.38</u></u>	\$ <u><u>669.68</u></u>	\$ <u><u>-1,696.06</u></u>
BASE:			
DIRECT LABOR	\$ 52,907.02	\$ 47,896.12	\$ 5,010.90
B & P LABOR	456.00	456.00	0.00
FRINGE APPLIED TO D/L	14,549.44	13,171.44	1,378.00
FRINGE APPLIED TO B & P	<u>125.40</u>	<u>125.40</u>	<u>0.00</u>
TOTAL BASE	\$ <u><u>68,037.86</u></u>	\$ <u><u>61,648.96</u></u>	\$ <u><u>6,388.90</u></u>
ACTUAL RATE %	95.5756%	104.0862%	13.4530%

The OVERHEAD STATEMENT can be printed by division and/or pool for any one period (as above). It can also be printed for any division and/or overhead pool with five periods. Budget, variance and ratio columns can also be printed. Overhead is applied to direct costs at provisional rates and is shown as Overhead Applied. The difference between the Overhead Applied and the Actual Expenses represents the rate differential expressed in dollars



DEMONSTRATION COMPANY INCORPORATED  
G & A EXPENSE REPORT  
FOR PERIOD ENDED 05/31/1997

ALL DIVISIONS & ALL POOLS

	YEAR TO DATE	04/01/1997 TO 04/30/1997	05/01/1997 TO 05/31/1997
G & A LABOR	\$ 5,524.62	\$ 2,765.02	\$ 2,759.60
FRINGE ON G&A LABOR	1,397.20	760.38	636.82
AUTO LEASING	356.50	0.00	356.50
DATA PROCESSING	2,725.46	0.00	2,725.46
DELIVERY EXPENSE	268.00	0.00	268.00
DEPRECIATION EXPENSE	5,000.00	0.00	5,000.00
DUES AND SUBSCRIPTIONS	150.00	0.00	150.00
EQUIPMENT RENTAL	2,100.00	1,050.00	1,050.00
PRINTING AND REPRODUCTION	6,660.32	3,452.41	3,207.91
RENT EXPENSE	21,800.00	10,900.00	10,900.00
REPAIRS AND MAINTENANCE	1,113.31	991.00	122.31
SUPPLIES AND MATERIALS	2,516.04	1,389.51	745.26
TAXES	1,446.92	1,446.92	0.00
B&P COSTS	1,180.24	1,180.24	0.00
TELEPHONE AND TELEGRAPH	4,008.96	2,124.73	1,884.23
TRAVEL	9,309.30	5,433.84	3,875.46
UTILITIES	<u>613.14</u>	<u>367.98</u>	<u>245.16</u>
TOTAL G&A EXPENSES	\$ 66,170.01	\$ 31,862.03	\$ 33,926.71
G&A APPLIED TO DIRECT	<u>-62,515.86</u>	<u>-27,895.57</u>	<u>-34,620.29</u>
<OVER> / UNDER APPLIED	\$ <u><u>3,654.15</u></u>	\$ <u><u>3,966.46</u></u>	\$ <u><u>-693.58</u></u>
BASE			
DIRECT LABOR	\$ 52,907.02	\$ 25,592.38	\$ 27,314.64
FRINGE (ACTUAL) ON D/L	13,380.41	7,037.89	6,303.27
OTHER DIRECT COSTS	<u>107,534.01</u>	<u>41,297.33</u>	<u>66,236.68</u>
SUBTOTAL DIRECT COSTS	\$ <u>173,821.44</u>	\$ <u>73,927.60</u>	\$ <u>99,854.59</u>
OVERHEAD (ACTUAL)	65,027.61	33,956.71	31,070.90
LESS: OVERHEAD ON B&P	<u>598.84</u>	<u>598.84</u>	<u>0.00</u>
SUBTOTAL OVERHEAD	\$ <u>64,428.77</u>	\$ <u>33,357.87</u>	\$ <u>31,070.90</u>
TOTAL BASE	\$ <u><u>238,250.21</u></u>	\$ <u><u>107,285.47</u></u>	\$ <u><u>130,925.49</u></u>
ACTUAL RATE %	27.7733%	29.6983%	25.9129%

The G & A EXPENSE REPORT can be printed with any five periods in the current or prior fiscal year. Budget, variance and ratio columns can also be printed. G&A is applied to direct costs at provisional rates and is shown as G&A Applied. The difference between the G&A Applied and the Actual Expenses represents the rate differential expressed in dollars.

DEMONSTRATION COMPANY INCORPORATED  
 FRINGE BENEFITS EXPENSE REPORT  
 FOR PERIOD ENDED 05/31/1997

ALL DIVISIONS & ALL POOLS

	YEAR TO DATE	04/01/1997 TO 04/30/1997	05/01/1997 TO 05/31/1997
VACATION	\$ 5,420.53	\$ 3,807.51	\$ 1,613.02
FICA TAX	4,962.38	2,421.86	2,540.52
WORKMENS COMP INSURANCE	1,379.68	1,379.68	0.00
GROUP INSURANCE	<u>4,264.65</u>	<u>0.00</u>	<u>4,264.65</u>
TOTAL FRINGE EXPENSE	\$ 16,027.24	\$ 7,609.05	\$ 8,418.19
FRINGE APPLIED	<u>-17,206.33</u>	<u>-8,524.07</u>	<u>-8,682.26</u>
<OVER> / UNDER APPLIED	\$ <u>-1,179.09</u>	\$ <u>-915.02</u>	\$ <u>-264.07</u>
BASE:			
DIRECT LABOR	\$ 52,907.02	\$ 25,592.38	\$ 27,314.64
INDIRECT LABOR	10,009.68	4,948.24	5,061.44
B & P LABOR	<u>456.00</u>	<u>456.00</u>	<u>0.00</u>
TOTAL BASE	\$ <u>63,372.70</u>	\$ <u>30,996.62</u>	\$ <u>32,376.08</u>
ACTUAL RATE %	25.2904%	24.5479%	26.0012%

The FRINGE BENEFITS EXPENSE REPORT can be printed for any five periods in the current or prior fiscal year. Budget, variance and ratio columns can also be printed. Fringe Benefits can be applied to Direct Labor at provisional and the balance allocated to Indirect Labor OR Fringe can be allocated to Overhead based on the total of Direct and Overhead Labor and to G&A based on G&A Labor.

DEMONSTRATION COMPANY INCORPORATED  
YEAR TO DATE GENERAL LEDGER  
POSTED TRANSACTIONS

PAGE 0001  
RUN DATE 05/31/1997

ACCOUNT NUMBER	TRANS. NUMBER	TRANS. DATE	CONTRACT NUMBER	VENDOR /EMPL	INV. /CHECK#	DESCRIPTION	DEBIT AMOUNT	CREDIT AMOUNT	BALANCE	
400110A	CONTRACT INCOME									
	B00014	04/30/1997	A234 004	10A		SA SURFACE VEHICLE RETROFIT		16,647.24		
	B00032	05/31/1997	A234 004	10A		SA SURFACE VEHICLE RETROFIT		907.73		
	B00015	04/30/1997	A234 005	10A		SA SVR DOCUMENTATION		36,093.75		
	B00033	05/31/1997	A234 005	10A		SA SVR DOCUMENTATION		41,167.61		
	B00016	04/30/1997	A234 006	10A		SA SVR TRAINING		28,671.32		
	B00034	05/31/1997	A234 006	10A		SA SVR TRAINING		38,516.33		
			A234			SUBTOTAL			-162,003.98	
	B00017	04/30/1997	B267 001	10A		HELICOPTER MAINTENANCE		2,129.91		
			B267			SUBTOTAL			-2,129.91	
B00024	04/30/1997	C0001	10A			SIMULATION TESTING	8,176.49			
	B00036	05/31/1997	C0001	10A		SIMULATION TESTING		4,661.51		
			C0001			SUBTOTAL			-12,838.00	
	B00019	04/30/1997	D0001	10A		TESTING AND DOCUMENTATION		15,240.87		
	B00037	05/31/1997	D0001	10A		TESTING AND DOCUMENTATION		10,064.60		
			D0001			SUBTOTAL			-25,305.47	
	B00020	04/30/1997	F0001	10A		PREPARE TRAINING MANUALS		5,787.05		
	B00038	05/31/1997	F0001	10A		PREPARE TRAINING MANUALS		3,773.16		
			F0001			SUBTOTAL			-9,560.21	
	B00021	04/30/1997	H260	10A		ENGINEERING DOCUMENTATION		14,627.48		
	B00039	05/31/1997	H260	10A		ENGINEERING DOCUMENTATION		14,596.38		
			H260			SUBTOTAL			-29,223.86	
	B00022	04/30/1997	M222	10A		ENGINEERING DOCUMENTATION		6,219.28		
	B00040	05/31/1997	M222	10A		ENGINEERING DOCUMENTATION		5,974.48		
			M222			SUBTOTAL			-12,193.76	
400110A	CONTRACT INCOME						ENDING BALANCE	<u>0.00</u>	<u>253,255.19</u>	<u>-\$253,255.19</u>
510010A	TRAVEL									
	OPENING BALANCE									\$11,033.70
	P00289	05/15/1997	A234 005	10A	12345	I00289 RANDOLPH LAWRENCE CLIFFORD		146.74		
	P00305	05/31/1997	A234 005	10A	12345	I00305 RANDOLPH LAWRENCE CLIFFORD		794.00		
	P00294	05/15/1997	A234 005	10A	23004	I00294 JUNE L SILVECKI		458.13		
	P00306	05/31/1997	A234 005	10A	54894	I00306 RICHARD ANTHONY KITTS		794.00		
	P00301	05/15/1997	A234 005	10A	A0180	I00301 AMERICAN EXPRESS		2,131.17		
	P00290	05/15/1997	A234 005	10A	A9050	I00290 AVIS CAR RENTAL		56.72		
	P00313	05/31/1997	A234 006	10A	12345	I00313 RANDOLPH LAWRENCE CLIFFORD		197.50		
	P00301	05/15/1997	A234 006	10A	A0180	I00301 AMERICAN EXPRESS		2,138.65		
			A234			SUBTOTAL			6,716.91	
05/15/1997	H260		10A	13100		I00292 JANE A ALBERTSON		862.00		
	P00301	05/15/1997	H260	10A	A0180	I00301 AMERICAN EXPRESS		1,773.00		
			H260			SUBTOTAL			2,635.00	
510010A	TRAVEL						ENDING BALANCE	<u>9,351.91</u>	<u>0.00</u>	<u>\$20,385.61</u>
510010B	TRAVEL									
	OPENING BALANCE									\$2,784.26
	P00293	05/15/1997	B267 002	10B	23108	I00293 MICHAEL V HORWATH		733.26		
	P00301	05/15/1997	B267 002	10B	A0180	I00301 AMERICAN EXPRESS		2,839.15		
			B267			SUBTOTAL			3,572.41	
510010B	TRAVEL						ENDING BALANCE	<u>3,572.41</u>	<u>0.00</u>	<u>\$6,356.67</u>

Options for printing the GENERAL LEDGER are:

- Print Year to Date or for any period (or month) within the year.
- Print for any range of General Ledger Accounts.
- Print for Posted or Unposted Transactions (or Both).
- Subtotal by Vendor and/or print for any Vendor or range of Vendors.
- Subtotal and print for any range of Contracts, Tasks or Subtasks.

DEMONSTRATION COMPANY INCORPORATED  
YEAR TO DATE GENERAL LEDGER  
POSTED TRANSACTIONS

PAGE 0005  
RUN DATE 05/31/1997

ACCOUNT NUMBER	TRANS. NUMBER	TRANS. DATE	CONTRACT NUMBER	VENDOR /EMPL	INV. / CHECK#	DESCRIPTION	DEBIT AMOUNT	CREDIT AMOUNT	BALANCE
2100	ACCOUNTS PAYABLE - TRADE - CONTINUED								
	P00214	04/15/1997		V0100	I00214	VIRGINIA DEPT OF TAXATION		1,446.92	
	D00063	04/30/1997		V0100	I00281	VIRGINIA DEPT OF TAXATION	932.72		
	P00281	04/30/1997		V0100	I00281	VIRGINIA DEPT OF TAXATION		932.72	
	D00081	05/20/1997		V0100	I00310	VIRGINIA DEPT OF TAXATION	823.94		
	P00310	05/31/1997		V0100	I00310	VIRGINIA DEPT OF TAXATION		823.94	
				V0100		SUBTOTAL			-1,446.92
	P00210	01/30/1997		W0100	I00210	WASHINGTON POST		600.00	
	D00074	05/07/1997		W0100	I00210	WASHINGTON POST	600.00		
	P00247	05/31/1997		W0100	I00247	WASHINGTON POST		150.00	
				W0100		SUBTOTAL			-150.00
	P00254	04/30/1997		X0020	I00254	XEROX CORPORATION		500.00	
	D00102	05/31/1997		X0020	I00254	XEROX CORPORATION	500.00		
	P00257	05/31/1997		X0020	I00257	XEROX CORPORATION		1,000.00	
	P00265	04/30/1997		X0020	I00265	XEROX CORPORATION		500.00	
	P00277	04/30/1997		X0020	I00277	XEROX CORPORATION		1,000.00	
				X0020		SUBTOTAL			-2,500.00
	P00209	01/30/1997		Z0300	I00209	ZIPPY DELIVERY SERVICE		675.00	
	D00075	05/07/1997		Z0300	I00209	ZIPPY DELIVERY SERVICE	675.00		
	P00246	05/31/1997		Z0300	I00246	ZIPPY DELIVERY SERVICE		783.00	
				Z0300		SUBTOTAL			-783.00
2100	ACCOUNTS PAYABLE - TRADE						144,947.53	299,760.14	-154,812.61

The above reports were printed after sorting the General Ledger Transactions for Accounts Payable. The GENERAL LEDGER was printed Year to Date, subtotaled by Vendor. The AGING shows the Transactions aged based on the Transaction date. The Accounts Receivable Aging is printed in the same manner. This level of detail is invaluable at audit time.

AGING OF OPEN ACCOUNTS PAYABLE  
AS OF 05/31/1997  
POSTED TRANSACTIONS

VENDOR NO.	INVOICE NO	DATE	CURRENT	OVER 30	OVER 60	OVER 90	OVER 120	TOTAL
V0050	I00253	05/31/1997	-1064.00					-1064.00
	VEPCO		-1064.00	0.00	0.00	0.00	0.00	-1064.00
V0100	I00214	04/15/1997		-1446.92				-1446.92
	VIRGINIA DEPT OF TAXATION		0.00	-1446.92	0.00	0.00	0.00	-1446.92
W0100	I00247	05/31/1997	-150.00					-150.00
	WASHINGTON POST		-150.00	0.00	0.00	0.00	0.00	-150.00
X0020	I00257	05/31/1997	-1000.00					-1000.00
X0020	I00265	04/30/1997		-500.00				-500.00
X0020	I00277	04/30/1997		-1000.00				-1000.00
	XEROX CORPORATION		-1000.00	-1500.00	0.00	0.00	0.00	-2500.00
Z0300	I00246	05/31/1997	-783.00					-783.00
	ZIPPY DELIVERY SERVICE		-783.00	0.00	0.00	0.00	0.00	-783.00
<u>ACCOUNTS PAYABLE TOTAL</u>			-94672.78	-46149.83	0.00	0.00	-13990.00	-154812.61